

**FRICION MATERIALS STANDARDS INSTITUTE****ASSISTING MEMBERS TO MEET CHALLENGE OF GLOBAL  
AUTOMOTIVE AFTERMARKET**

- Cost Effective Means of Sharing Product Information
- Unique, Standardized, Systematic Part Numbering System
- Focus: On-highway Vehicles in North America

**BENEFITS OF MEMBERSHIP**

- FMSI's proprietary part numbering system covers six product categories: disc friction, disc backing plates, drum friction, drum shoes, heavy duty blocks, and clutch facings
  - Standard for North American automotive aftermarket
  - Selected Part Numbers trademarked by FMSI
  - Members authorized to use the part numbers and trademarks
  - Members' customers authorized to use part numbers for products purchased from members
- FMSI provides application and basic dimensional data
  - Members' Only Electronic on-line catalog with applications, dimensions, drawings, images, original equipment numbers, and much more updated every two weeks
    - Virtually complete list of all products identified by FMSI
    - Application coverage from Model Year 1970
    - Thousands of part drawings
    - Powerful reports generator
  - Automotive Data Book published yearly – Members enjoy substantial price discount
  - Technical bulletins – 5 to 6 per year – with drawings and information about new parts plus application coverage for both new and existing parts
- FMSI informs members about major environmental, brake performance and regulatory activity
- FMSI's annual meeting provides opportunity to meet with key business participants

**ELIGIBILITY FOR MEMBERSHIP - MANUFACTURERS**

- Manufacturers of the six products covered by FMSI (disc friction, disc backing plates, drum friction, drum shoes, heavy duty blocks, and clutch facings) in commercial quantities are eligible for membership
- Active members have their principal office or manufacturing facility in the United States, Canada, or Mexico
- Regional members are located throughout the rest of the world
- Only difference between Active and Regional membership is that Active Members bear the additional responsibility for the operation of FMSI
- Active and Regional members have the same rights to FMSI information and part number use

**ELIGIBILITY FOR MEMBERSHIP - LICENSEES**

- Not a manufacturer of the six products covered by FMSI
- Participates in the industry in one of the following five areas
  - Manufacture of component parts for brakes
  - Manufacture of materials for attachment or assembly of brakes
  - Manufacture of tools and/or equipment used in industry
  - Test or certify friction materials
  - Rebuild or assemble brakes and clutches
- Licensee members have access to FMSI information
- Licensee members do NOT have the right to use FMSI part numbers except for product purchased from a manufacturing member

**CONTACT INFORMATION**

Friction Materials Standards Institute  
3069 University Drive  
Suite 210  
Auburn Hills, MI 48326 U.S.A.  
Tel: 203-245-8425  
Cell: 203-915-8426  
Email: [officemanager@fmsi.org](mailto:officemanager@fmsi.org)  
Web Site: [www.fmsi.org](http://www.fmsi.org)

The undersigned hereby applies for membership in the FRICTION MATERIALS STANDARDS INSTITUTE, INC., as an Active Member, and certifies to the following:

1. Name of Applicant: \_\_\_\_\_
2. State/Province of Incorporation: \_\_\_\_\_
3. Principal Office: \_\_\_\_\_
4. Date of Incorporation: \_\_\_\_\_
5. Length of time dealing with friction materials: \_\_\_\_\_
6. Do you manufacture friction materials from the basic materials or do you buy partially finished products from other companies?  
\_\_\_\_\_
7. Type of friction materials manufactured, and approximate annual capacity of plant (Pieces or Tons): \_\_\_\_\_
8. State approximate amount of said materials now manufactured in commercial quantities (Pieces or Tons): \_\_\_\_\_
9. Is the distribution of your product national, international or local or in how many states or provinces? \_\_\_\_\_  
\_\_\_\_\_
10. Size of manufacturing facility: \_\_\_\_\_
11. Do you list the materials you manufacture in catalogs or in some other form? \_\_\_\_\_  
\_\_\_\_\_
12. Trade and Bank References: \_\_\_\_\_

The undersigned hereby acknowledges:

1. Applicant agrees and acknowledges FMSI's exclusive right, title, and interest in and to the FMSI and FMS trademarks, the proprietary FMSI part numbering system, and to the specific part numbers used in the part numbering system (collectively, the "FMSI Intellectual Property") and acknowledges that use of the FMSI Intellectual Property without the benefit of FMSI membership is a willing infringement of the FMSI Intellectual Property and constitutes unfair competition and a deceptive trade practice.

2. FMSI membership confers the right to use the FMSI part numbering system as long as the member is in good standing. If for any reason membership is terminated, the right to use the copyrights and trademarks including, without limitation, FMS, FMSI, FMSI part numbers or FMSI part numbering system by the former member or its customers ceases.

3. Applicant agrees to pay FMSI invoices within 30 days of invoice date and immediately inform FMSI of any dispute.

4. Applicant will not claim rights and/or seek to register copyrights or trademarks in FMS, FMSI, FMSI part numbers or FMSI part numbering system anywhere in the world.

5. Membership is not final until the FMSI Board of Directors approves the application and the applicant agrees to adhere to the FMSI Constitution and By-Laws.

6. If any information supplied by the applicant on this application is false, the applicant will be subject to expulsion from membership by the FMSI Board of Directors and forfeiture of all monies paid to FMSI.

The undersigned hereby designates \_\_\_\_\_  
as its delegate and \_\_\_\_\_ as its alternate  
delegate, to represent it at any meeting of the membership.

By: \_\_\_\_\_  
(Signature)

(Please Print or Type Name, Title) Company: \_\_\_\_\_

Web Site: \_\_\_\_\_

PLEASE LIST COMPLETE COMPANY NAME, MAILING ADDRESS, TELEPHONE NUMBER, FAX NUMBER AND EMAIL ADDRESS.

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**FRICION MATERIALS STANDARDS INSTITUTE, INC.**

3069 University Drive, Suite 210  
Auburn Hills, MI 48326

Dear Sir,

Thank you for your interest in becoming an Active Member of the Friction Materials Standards Institute. There are many reasons to become a member of FMSI. The attachment entitled "Manufacturer Membership Information" outlines the eligibility requirements, the benefits, and the obligations of membership.

One of the most important reasons to join is that the FMSI part numbering system is trademarked. Therefore, it is particularly important that any company producing friction products, disc plates, or drum shoes and using or referring to the FMSI part numbers become a member. If a company chooses not to join but uses the FMSI part numbers, the company and its customers who use the FMSI part numbers may be liable for legal action.

To be eligible for active membership the company must be a friction material producer from basic raw materials or a producer of disc plates or drum shoes in the United States, Canada, or Mexico.

**BACKGROUND INFORMATION**

The FMSI web site ([www.fmsi.org](http://www.fmsi.org)) has a list of FMSI members, the objectives of FMSI, and other important information. It is also the portal into our members' only electronic catalog.

The enclosed items should help explain the activities of the Institute as well as the requirements for and benefits of membership:

- Manufacturer Membership Information
- Category Reporting
- Application for Membership

**ANNUAL FEE FORMULA**

The annual fee is based on the number of categories in which the member participates.

There are five categories: (1) Disc brake linings; (2) Drum brake linings; (3) Brake blocks; (4) Clutch facings; (5) Disc plates or Drum shoes. The fee includes access to the FMSI electronic catalog for up to three users. For those members desiring more than three users, there is an additional charge of \$75 per year per user. The fee is as follows.

One Category:	\$3,300/year
Two Categories:	3,550
Three Categories:	4,100
Four Categories:	4,600
Five Categories:	4,600

The fee includes access to the FMSI electronic catalog for up to three users. For those members desiring more than three users, there is an additional charge of \$75 per year per user.

#### INITIATION FEE

To reflect the intellectual property value that FMSI has built over the years, a onetime initiation fee of \$8,000 is required. This initiation fee will be used to further protect the intellectual property of FMSI and its members. This fee is due with the application.

#### APPLICATION FOR MEMBERSHIP

Please complete the Application for Membership and the Category Filing forms. Both should be signed by a principal of the applicant.

Upon approval of the application, a copy of the FMSI Constitution and By-Laws will be sent to you along with a letter in which you agree to adhere to that document. An officer of the company should sign the letter and return it to FMSI. Membership cannot be finalized until this document has been signed and returned. If for some reason you are unable to agree to adherence, the application will be voided and the prepayments returned.



ACTIVE MEMBER APPLICATION



FRICTION MATERIALS STANDARDS INSTITUTE  
3069 University Drive, Suite 210  
Auburn Hills, MI 48326

CATEGORY REPORTING - FOR FEE PURPOSES

Following products are offered for sale in the Canadian, Mexican, and / or United States market using the copyrighted FMSI numbers and/or their Trademarks FMS and FMSI:

Disc Brake Linings or Pads \_\_\_\_\_

Drum Brake Linings - Under 0.75" Nominal \_\_\_\_\_

Brake Block - 0.75" and over Nominal \_\_\_\_\_

Clutch Facings (All) \_\_\_\_\_

Brake Shoes (Disc and/or Drum) \_\_\_\_\_

Please check each category or categories in which your company is engaged.

Signature: \_\_\_\_\_

Name (Type/Print): \_\_\_\_\_

Company: \_\_\_\_\_

Date: \_\_\_\_\_

The undersigned hereby applies for membership in the FRICTION MATERIALS STANDARDS INSTITUTE, INC. as an Active Member, and Certifies to the following.

Does your company have any quality certifications?

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What is your Primary country of origin of the products using FMSI numbers?

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Does your company operate under International labor and safety guidelines? \_\_\_\_\_

Does your company follow International environmental guidelines? \_\_\_\_\_

Where is your company incorporated? \_\_\_\_\_

If privately held: If so name of principles stock holders. Have any principle stock holder(s) been Charged or convinced of any violation of the US international corruption laws.

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Have you applied to FMSI before? \_\_\_\_\_

Are you authorize to do business in US or Canada? \_\_\_\_\_

Has your company been renamed in the last five years? \_\_\_\_\_

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Are you currently using FMSI numbering system? if so, how long?

Name: \_\_\_\_\_

Signature: \_\_\_\_\_

Company Name: \_\_\_\_\_

Date: \_\_\_\_\_